Local Market **Insight**

REALESTATE BUSINESS INTELLIGENCE

October 2011

Washington, DC

New Listings 802

-16.2% from Sep 2011: **957**

-18.7% from Oct 2010: **986**

YTD	2011	2010	+/-
	8,756	**9,888**	-11.4%

5-year Oct average: **985**

New Pendings 626

19.9% from Sep 2011: **522**

19.5% from Oct 2010: **524**

YTD	2011	2010	+/-
	6,535	**5,902**	10.7%

5-year Oct average: **561**

Closed Sales 421

-17.5% from Sep 2011: **510**

-16.0% from Oct 2010: **501**

YTD	2011	2010	+/-
	5,448	**5,618**	-3.0%

5-year Oct average: **506**

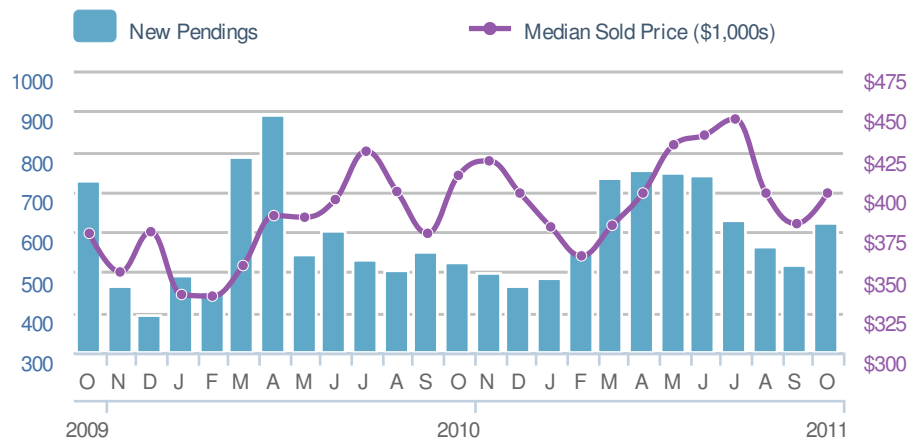
Median Sold Price $399,900

5.2% from Sep 2011: **$380,000**

-2.5% from Oct 2010: **$410,000**

YTD	2011	2010	+/-
	$399,000	**$384,900**	3.7%

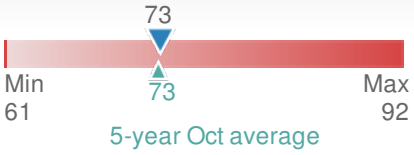
5-year Oct average: **$394,780**



Active Listings 2,219

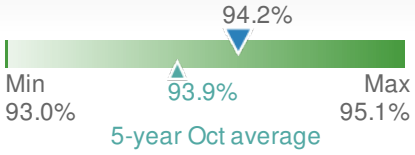
Sep 2011	Oct 2010
2,282	**2,846**

Avg DOM 73



Sep 2011	Oct 2010	YTD
77	**67**	**76**

Avg Sold to OLP Ratio 94.2%



Sep 2011	Oct 2010	YTD
95.1%	**93.9%**	**94.2%**

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Data Source: MRIS. Statistics calculated November 04, 2011.

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